

Q3 2023 PACKAGE LINES – MIDDLE MARKET NEW BUSINESS SUCCESSES

SIC #	SIC one digit	SIC description	Average policy amount
5012	Wholesale trade	Automobiles and other motor vehicles	\$674,267
1522	Construction	Building construction general contractors and operative builders	\$399,167
7992	Services	Public golf courses	\$290,630
2092	Manufacturing	Prepared fresh or frozen fish or seafood	\$281,177
5032	Wholesale trade	Brick, stone and related construction materials	\$246,602
7011	Services	Hotels and motels	\$213,171
5932	Retail trade	Used merchandise stores	\$208,466
5211	Retail trade	Lumber and other building materials dealers	\$203,750
3523	Manufacturing	Farm machinery and equipment	\$176,241
3599	Manufacturing	Industrial and commercial machinery and equipment not elsewhere classified	\$173,120
2512	Manufacturing	Wood household furniture, upholstered	\$169,402
5144	Wholesale trade	Poultry and poultry products	\$164,167
3444	Manufacturing	Sheet metal work	\$162,801
1521	Construction	General contractors – single family homes	\$160,921
2431	Manufacturing	Millwork	\$153,562
2821	Manufacturing	Plastics materials, synthetic resins and nonvolcanizable elastomers	\$147,654
2032	Manufacturing	Canned specialties	\$146,877
5231	Retail trade	Paint, glass and wallpaper stores	\$145,360

1623	Construction	Water, sewer, pipeline and communications and power line construction	\$133,049
783	Agriculture, forestry and fishing	Ornamental shrub and tree services	\$129,678
5082	Wholesale trade	Construction and mining (except petroleum) machinery and equipment	\$129,108
2051	Manufacturing	Bread and other bakery products, except cookies and crackers	\$126,566
5083	Wholesale trade	Farm and garden machinery and equipment	\$109,530
8051	Services	Skilled nursing care facilities	\$106,705
5812	Retail trade	Eating places	\$97,511
3511	Retail trade	Motor vehicle dealers (new and used)	\$94,704
3555	Manufacturing	Printing trades machinery and equipment	\$93,397
1771	Construction	Concrete work	\$87,057
7299	Services	Miscellaneous personal services, not elsewhere classified	\$86,181
2068	Manufacturing	Salted and roasted nuts and seeds	\$84,949
2652	Manufacturing	Setup paperboard boxes	\$81,519
3423	Manufacturing	Hands and edge tools, except machine tools and handsaws	\$78,116
1711	Construction	Plumbing, heating and air-conditioning	\$77,802
3559	Manufacturing	Special industry machinery, not elsewhere classified	\$77,197
8322	Services	Individual and family social services	\$72,043
1761	Construction	Roofing, siding and sheet metal work	\$70,913

4212	Transportation, communications, electric, gas and sanitary services	Local trucking without storage	\$67,510
7539	Services	Automotive repair, services and parking	\$65,880
1796	Construction	Installation or erection of building equipment, not elsewhere classified	\$65,523
1799	Construction	Special trade contractors, not elsewhere classified	\$64,759
1794	Construction	Excavation work	\$62,660
3281	Manufacturing	Cut stone and stone products	\$61,622
7349	Services	Building cleaning and maintenance services, not elsewhere classified	\$61,054
5031	Wholesale trade	Lumber, plywood, millwork and wood panels	\$60,624
5023	Wholesale trade	Home furnishings	\$60,340
1611	Construction	Highway and street construction, except elevated highways	\$56,139
3365	Manufacturing	Aluminum foundries	\$56,056
2426	Manufacturing	Hardwood dimension and flooring mills	\$55,839
6512	Finance, insurance and real estate	Operators of nonresidential buildings	\$54,622
2521	Manufacturing	Wood office furniture	\$51,246
5039	Wholesale trade	Construction materials, not elsewhere classified	\$50,128