

## New Business Success List 3rd Quarter 2022

Current Policy Governing Class Desc	Product	Main Coverage State	Written Premium
SOCIAL REHABILITATION FACILITY	Guarantee Cost	PA	\$4,176,020
COMMERCIAL BUILDINGS	Guarantee Cost	PA	\$697,718
SOCIAL REHABILITATION FACILITY	Guarantee Cost	PA	\$632,272
COLLEGE: PROFESSIONAL EMPLOYEES & CLERICAL	Guarantee Cost	IL	\$600,436
MAIL, PARCEL, OR PACKAGE DELIVERY AND COURIER OR MESSENGER SERVICE COMPANIES - ALL EMPLOYEES AND DRIVERS	Guarantee Cost	WI	\$578,209
UPHOLSTERING	Guarantee Cost	NC	\$531,956
EXCAVATION	Guarantee Cost	PA	\$470,451
CARPENTRY NOC	Guarantee Cost	NC	\$415,498
PARK NOC-ALL EMPLOYEES & DRIVERS	Guarantee Cost	IL	\$404,967
GROUP HOMES-ALL EMPLOYEES & SALESPERSONS, DRIVERS	Guarantee Cost	IL	\$354,451
FOOD PRODUCTS MFG. NOC	Guarantee Cost	IL	\$314,059
MAIL, PARCEL OR PACKAGE DELIVERY AND COURIER OR MESSENGER SERVICE COMPANIES -- ALL EMPLOYEES & DRIVERS	Guarantee Cost	IL	\$309,081
RACING STABLE AND DRIVERS	Guarantee Cost	NJ	\$276,199
COLLEGE: PROFESSIONAL EMPLOYEES & CLERICAL	Guarantee Cost	IN	\$266,423
INSULATION WORK N.O.C.	Guarantee Cost	PA	\$261,661
WRECKING: BUILDINGS OR STRUCTURES - NOT MARINE	Guarantee Cost	NJ	\$235,380
COLLEGE: PROFESSIONAL EMPLOYEES & CLERICAL	Guarantee Cost	WV	\$229,513
COLLEGE OR SCHOOL, N.O.C.	Guarantee Cost	PA	\$224,848
BOAT BUILDING OR REPAIR & DRIVERS	Guarantee Cost	SC	\$219,726
SILK THREAD OR YARN MFG	Guarantee Cost	NC	\$209,344
PAINTING: AUTOMOBILE OR CARRIAGE BODIES	Guarantee Cost	IA	\$204,335
HEATING OR VENTILATING	Guarantee Cost	PA	\$191,625
COLLEGE: PROFESSIONAL EMPLOYEES & CLERICAL	Guarantee Cost	WV	\$190,530
COLLEGE: PROFESSIONAL EMPLOYEES & CLERICAL	Guarantee Cost	WV	\$179,433
POLICE OR FIREFIGHTERS - SALARIED	Guarantee Cost	PA	\$175,341
BUILDING OR PROPERTY MANAGEMENT - PROPERTY MANAGERS AND LEASING AGENTS& CLERICAL, SALESPERSONS	Guarantee Cost	DC	\$166,391
COLLEGE: PROFESSIONAL EMPLOYEES & CLERICAL	Guarantee Cost	IA	\$164,549
POLICE OFFICERS & DRIVERS	Guarantee Cost	WV	\$155,310
COLLEGE: PROFESSIONAL EMPLOYEES & CLERICAL	Guarantee Cost	IA	\$151,610
SEED MERCHANT	Guarantee Cost	IL	\$149,685

BAKERY - SALESPERSONS & DRIVERS	Guarantee Cost	IL	\$146,248
SOCIAL SERVICES ORGANIZATION-ALL EMPLOYEES & SALESPERSONS, DRIVERS	Guarantee Cost	IL	\$141,898
HOSPITALS - TEMPORARY STAFFING	Guarantee Cost	PA	\$138,805
STORE: WHOLESALE NOC	\$1,000	IL	\$136,982
PLUMBING NOC & DRIVERS	Guarantee Cost	NJ	\$133,270
COLLEGE: PROFESSIONAL EMPLOYEES & CLERICAL	Guarantee Cost	WV	\$131,029
BERRY FARM OR VINEYARD - NO DAIRYING OR RAISING OF LIVESTOCKOR GRAIN - & D. (PREMIUM BASIS SHALL NOT INCLUDE BOARD	Guarantee Cost	NJ	\$123,435
CITY, TOWNSHIP, BOROUGH	Guarantee Cost	PA	\$122,909
POLICE OFFICERS & DRIVERS	Guarantee Cost	GA	\$118,917
FABRICATED PLATE WORK	Guarantee Cost	PA	\$118,904
JANITORIAL SERVICES BY CONTRACTORS - NO WINDOW CLEANING ABOVE GROUND LEVEL & DRIVERS	Guarantee Cost	IL	\$116,818
ROOFING-ALL KINDS & DRIVERS	Guarantee Cost	RI	\$114,534
HEATING OR VENTILATING	Guarantee Cost	PA	\$111,781
TREE PRUNING, SPRAYING, REPAIRING -- ALL OPERATIONS & DRIVERS	\$2,500	GA	\$110,297
COLLEGE OR SCHOOL, N.O.C.	Guarantee Cost	PA	\$108,787
AUTOMOBILE SERVICE OR REPAIR CENTER & DRIVERS	Guarantee Cost	VA	\$108,528
RETIREMENT LIVING CENTERS: HEALTH CARE EMPLOYEES	Guarantee Cost	IA	\$106,534
TRUCKING - LONG DISTANCE HAULING & DRIVERS	Guarantee Cost	VA	\$103,063
MASONRY	Guarantee Cost	PA	\$102,540

**NB Success Regional Standard  
Last 2 Quarters  
Policy Count and Premium by Industry Group**

