

## New Business Success List 1st Quarter 2023

Current Policy Governing Class Desc	Product	Main Coverage State	Written Premium
BUILDING OR PROPERTY MANAGEMENT - PROPERTY MANAGERS & LEASING AGENTS & RETAIL STORE, N.O.C.	Guarantee Costs	il	\$755,902
COAL MINING-SURFACE & DRIVERS	Guarantee Costs	pa	\$482,016
WATERWORKS OPERATION & DRIVERS	Guarantee Costs	wv	\$464,323
POLICE OFFICERS & DRIVERS	Guarantee Costs	sc	\$435,703
POLICE OR FIREFIGHTERS - SALARIED	Guarantee Costs	sc	\$289,756
CLUB - COUNTRY, GOLF, FISHING, OR YACHT - ALL EMPLOYEES & CLERICAL, SALESPERSONS, DRIVERS	Guarantee Costs	pa	\$287,624
CHARITABLE OR WELFARE ORGANIZATION-PROFESSIONAL EMPLOYEES & CLERICAL	Guarantee Costs	sc	\$264,064
RETIREMENT LIVING CENTERS: HEALTH CARE EMPLOYEES	Guarantee Costs	va	\$255,657
POLICE OFFICERS & DRIVERS	Guarantee Costs	il	\$253,762
BOAT BUILDING OR REPAIR & DRIVERS	\$300,000	wv	\$241,390
STREET CLEANING & DRIVERS	Guarantee Costs	nc	\$227,961
JANITORIAL SERVICES BY CONTRACTORS & DRIVERS	Guarantee Costs	tn	\$227,539
AMBULANCE SERVICE COMPANIES AND EMS (EMERGENCY MEDICAL SERVICE) PROVIDERS & DRIVERS	Guarantee Costs	in	\$226,588
FURNITURE OR FIXTURE INSTALL NOC-IN OFFICES/STORES	Guarantee Costs	va	\$212,437
HOME HEALTH-NONPROFESSIONAL STAFF	Guarantee Costs	il	\$210,087
GASOLINE STATION: SELF-SERVICE AND CONVENIENCE/GROCERY-RETAIL	Guarantee Costs	pa	\$202,931
ROOFING - ALL KINDS & D	\$2,500	ga	\$194,932
Home, Public, And Traveling Healthcare--All Employees	Guarantee Costs	il	\$193,003
DOOR, DOOR FRAME OR SASH ERECTION - METAL	Guarantee Costs	nc	\$181,497
IRON OR STEEL: FABRICATION: IRON OR STEEL WORKS-SHOP-STRUCTURAL-& DRIVERS	Guarantee Costs	wi	\$173,687
MOBILE CRANE RENTAL WITH OPERATOR	\$1,000	ga	\$170,386
IRON OR STEEL SCRAP DEALER & DRIVERS	Guarantee Costs	pa	\$167,750
TELECOMMUNICATIONS CO: CABLE TV OR SATELLITE - ALL OTHER EMPL & D	Guarantee Costs	va	\$154,872
RETIREMENT LIVING CENTERS: ALL OTHER EMPLOYEES, SALESPERSONS & DRIVERS	Guarantee Costs	wi	\$149,138
EXCAVATION	Guarantee Costs	ga	\$141,020
CONTRACTOR--PROJECT MANAGER, CONSTRUCTION EXECUTIVE, CONSTRUCTION MANAGER OR CONSTRUCTION SUPERINTENDENT	Guarantee Costs	pa	\$137,107
ELECTRICAL WIRING-WITHIN BUILDINGS & DRIVERS	Guarantee Costs	tn	\$131,942
WHOLESALE STORE, N.O.C.	Guarantee Costs	ga	\$127,504
BAKERY - WHOLESALE	Guarantee Costs	pa	\$126,431
TREE PRUNING	\$10,000	pa	\$124,425
RAILROAD OPERATION: NOC-ALL EMPLOYEES & DRIVERS	Guarantee Costs	pa	\$119,751
CONCRETE PRODUCTS MANUFACTURING	Guarantee Costs	tn	\$116,962
MEAT,FISH,POULTRY STORE RETAIL	Guarantee Costs	pa	\$111,205
BLDG. MATERIAL STORE EMPLOYEES	\$10,000	pa	\$108,134
GROUP HOMES-ALL EMPLOYEES & SALESPERSONS, DRIVERS	Guarantee Costs	pa	\$107,217
BAG MFG. - PLASTIC OR PAPER	Guarantee Costs	sc	\$105,644
JANITORIAL SERVICES BY CONTRACTORS - INCLUDES WINDOW CLEANING ABOVE GROUND LEVEL & DRIVERS	Guarantee Costs	il	\$105,611
GROUP HOMES-ALL EMPLOYEES & SALESPERSONS, DRIVERS	\$50,000	tn	\$101,509
	Guarantee Costs	sc	\$100,377

NB Success Regional Standard  
Last 2 Quarters  
Policy Count and Premium by Industry Group

