

New Business Success List 1st Quarter 2022

Current Policy Governing Class Desc	Product	Main Coverage State	Written Premium
COAL MINING-NOC	Guaranteed Costs	WV	\$1,249,004
ADULT FOSTER CARE FACILITY, ASSISTED LIVING FACILITY AND HOME FOR THE AGED	Guaranteed Costs	MI	\$1,033,870
AMBULANCE SERV-SALARIED EMPLOYEES	Guaranteed Costs	PA	\$820,060
Retirement Living Centers: Health Care Employees	Guaranteed Costs	NC	\$612,388
GARBAGE, ASHES OR REFUSE COLLECTION & DRIVERS	Guaranteed Costs	GA	\$438,307
GASOLINE DEALER & DRIVERS	\$2,500	GA	\$434,311
FURNITURE STORE - RETAIL	\$300,000	PA	\$372,355
HOME HEALTH-NONPROFESSIONAL STAFF	Guaranteed Costs	PA	\$360,647
COAL MINING-SURFACE & DRIVERS	Guaranteed Costs	WV	\$349,860
FOOD PRODUCTS MFG. NOC	Guaranteed Costs	IL	\$322,236
RETIREMENT LIVING CENTERS: ALL OTHER EMPLOYEES, SALESPERSONS & DRIVERS	Guaranteed Costs	DC	\$284,270
SOCIAL SERVICES ORGANIZATION-ALL EMPLOYEES & SALESPERSONS, DRIVERS TUBE MFG.	Guaranteed Costs	IL	\$270,547
HOME, PUBLIC, AND TRAVELING HEALTHCARE--ALL EMPLOYEES	Guaranteed Costs	PA	\$270,086
TRUCKING N.O.C.	Guaranteed Costs	VA	\$269,571
WHOLESALE STORE, N.O.C.	Guaranteed Costs	PA	\$269,118
COLLEGE OR SCHOOL, N.O.C.	Guaranteed Costs	PA	\$256,171
MAIL, PARCEL OR PACKAGE DELIVERY AND COURIER OR MESSENGER SERVICE COMPANIES	Guaranteed Costs	PA	\$243,632
PHYSICIAN & CLERICAL	Guaranteed Costs	IA	\$242,940
MASONRY NOC	Guaranteed Costs	IL	\$221,321
TRUCKING N.O.C.	\$1,000	IL	\$198,758
HOSPITALS - TEMPORARY STAFFING	Guaranteed Costs	PA	\$194,236
MILK PRODUCTS MFG NOC	Guaranteed Costs	PA	\$193,414
POLICE OFFICERS & DRIVERS	Guaranteed Costs	IA	\$192,614
BOX OR BOX SHOOK MFG	\$2,500	GA	\$192,598
AUTO SALES, SERVICE OR REPAIR CTR & D (INCL PARTS)	Guaranteed Costs	IL	\$191,858
SIGN INSTALLATION, MAINTENANCE, REPAIR OR REMOVAL & DRIVERS	Guaranteed Costs	MN	\$177,292
POLICE OR FIREFIGHTERS - SALARIED	Guaranteed Costs	IN	\$172,950
ROOFING - ALL KINDS & D	\$250,000	PA	\$171,991
STORE: FURNITURE & DRIVERS	Guaranteed Costs	NJ	\$170,070
PLASTICS MFG., N.O.C.	Guaranteed Costs	NC	\$165,076
MACHINERY OR EQUIPMENT ERECTION	Guaranteed Costs	PA	\$158,514
TREE PRUNING, SPRAYING, REPAIRING -- ALL OPERATIONS & DRIVERS	\$5,000	PA	\$158,261
LANDSCAPE GARDENING & DRIVERS	Guaranteed Costs	GA	\$153,490
STORE: HARDWARE	Guaranteed Costs	IL	\$151,196
PARK NOC-ALL EMPLOYEES & DRIVERS	Guaranteed Costs	IL	\$134,910
	Guaranteed Costs	KY	\$111,876

OXYGEN OR HYDROGEN MFG & DRIVERS	Guaranteed Costs	IL	\$109,705
ELECTRICAL WIRING-WITHIN BUILDINGS & DRIVERS	\$1,000	IL	\$107,340
AUTOMOBILE SERVICE OR REPAIR CENTER & DRIVERS	\$1,000	IL	\$105,575
MONUMENT DEALER & DRIVERS	Guaranteed Costs	WI	\$104,328
STEEL FABRICATING	Guaranteed Costs	PA	\$102,582

**NB Success Regional Standard
Last 2 Quarters
Policy Count and Premium by Industry Group**

