

**Q1 2022 COMMERCIAL LINES – MIDDLE MARKET NEW BUSINESS SUCCESSES**

<b>SIC #</b>	<b>SIC description</b>	<b>Average policy amount</b>
2441	Nailed and lock corner wood boxes and shook	\$ 282,510
7312	Business services	\$ 260,452
5962	Miscellaneous retail	\$ 250,572
5083	Farm and garden machinery and equipment	\$ 204,384
5211	Lumber and other building materials dealers	\$ 180,889
5251	Hardware stores	\$ 144,407
8062	Health services	\$ 132,217
1795	Wrecking and demolition work	\$ 120,932
2096	Food and kindred productions	\$ 116,738
6512	Operators of nonresidential buildings	\$ 82,607
4953	Electric, gas and sanitary services	\$ 80,114
2499	Wood products, not elsewhere classified	\$ 79,110
2511	Wood household furniture, except upholstered	\$ 77,780
5082	Construction and mining (except petroleum) machinery and equipment	\$ 77,392
3291	Stone, clay, glass and concrete products	\$ 74,073
2514	Metal household furniture	\$ 73,106
782	Lawn and garden services	\$ 71,088
781	Landscape counseling and planning	\$ 68,986
181	Ornamental floriculture and nursery products	\$ 68,853
1799	Special trade contractors, not elsewhere classified	\$ 66,301
1794	Excavation work	\$ 63,670
1521	General contractors – single family homes	\$ 58,614
5511	Motor vehicle dealers (new and used)	\$ 58,497
3567	Industrial and commercial machinery and computer equipment	\$ 56,843
5541	Gasoline service stations	\$ 55,100
2051	Bread and other bakery products, except cookies and crackers	\$ 52,791
7349	Building cleaning and maintenance services, not elsewhere classified	\$ 52,584
1771	Concrete work	\$ 51,096
4924	Electric, gas and sanitary services	\$ 47,387
6519	Lessors of real property, not elsewhere classified	\$ 47,245
4225	Motor freight transportation and warehousing	\$ 46,887
1721	Painting and paper hanging	\$ 46,887
7359	Equipment rental and leasing, not elsewhere classified	\$ 46,871
241	Dairy farms	\$ 46,285

3442	Metal doors, sash, frames, molding and trim manufacturing	\$ 44,785
3999	Manufacturing industries, not elsewhere classified	\$ 44,513
1623	Water, sewer, pipeline and communications and power line construction	\$ 43,788
1796	Installation or erection of building equipment, not elsewhere classified	\$ 43,544
1629	Heavy construction, not elsewhere classified	\$ 43,174
1522	Building construction general contractors and operative builders	\$ 42,685
7539	Automotive repair, services and parking	\$ 41,911
1711	Plumbing, heating and air-conditioning	\$ 41,149
1761	Roofing, siding and sheet metal work	\$ 40,900
3441	Enameled iron and metal sanitary ware	\$ 40,162
1542	General contractor – nonresidential buildings other than industrial buildings and warehouses	\$ 38,407
2426	Hardwood dimension and flooring mills	\$ 38,104
3425	Saw blades and handsaws	\$ 37,617
1731	Electrical work	\$ 37,533
5531	Auto and home supply stores	\$ 36,880
7832	Motion pictures	\$ 35,659
2221	Textile mill products	\$ 35,539
3272	Stone, clay, glass and concrete products	\$ 34,734
2086	Bottled and canned soft drinks and carbonated waters	\$ 32,760
6163	Non-depository credit institutions	\$ 29,575
5571	Motorcycle dealers	\$ 29,145
1751	Carpentry work	\$ 28,382
7382	Business services	\$ 28,071
2092	Prepared fresh or frozen fish or seafood	\$ 27,241
5031	Lumber, plywood, millwork and wood panels	\$ 26,971
1791	Construction special trade contractors	\$ 25,674
1611	Highway and street construction, except elevated highways	\$ 25,406
5521	Motor vehicle dealers (used only)	\$ 24,977
7538	General automotive repair shops	\$ 24,773
5561	Recreation vehicle dealers	\$ 22,828
5074	Plumbing and heating equipment and supplies (hydronics)	\$ 14,177
5599	Automotive dealers and gasoline service stations	\$ 13,450
5012	Automobiles and other motor vehicles	\$ 11,617
5411	Grocery stores	\$ 8,431
7692	Miscellaneous repair service	\$ 6,811
2434	Wood kitchen cabinets	\$ 4,236