

**Q4 2022 COMMERCIAL LINES – MIDDLE MARKET NEW BUSINESS  
SUCCESSSES**

<b>SIC#</b>	<b>SIC description</b>	<b>Average policy amount</b>
3999	Manufacturing industries not elsewhere classified	\$422,699
3442	Metal doors, sash, frames, molding and trim manufacturing	\$256,092
4959	Sanitary services not elsewhere classified	\$174,062
6411	Insurance agents, brokers and service	\$162,672
7219	Laundry and garment services not elsewhere classified	\$154,813
1542	General contractor – nonresidential buildings other than industrial buildings and warehouses	\$148,654
2732	Book printing	\$138,413
5812	Eating places – fast casual, fine dining, family style	\$113,356
5046	Commercial equipment not elsewhere classified	\$110,449
5181	Beer and ale	\$94,186
8011	Offices and clinics of doctors of medicine	\$84,614
5571	Motorcycle dealers	\$84,382
7999	Amusement and recreation services not elsewhere classified	\$83,195
6512	Operators of nonresidential buildings	\$81,276
1799	Special trade contractors not elsewhere classified	\$81,258
782	Lawn and garden services	\$76,042
5251	Hardware stores	\$71,234
3523	Farm machinery and equipment	\$67,652
3469	Metal stampings not elsewhere classified	\$67,400
1796	Installation or erection of building equipment not elsewhere classified	\$64,578
5211	Lumber and other building materials dealers	\$64,373
1731	Electrical work	\$61,910
5511	Motor vehicle dealers (new and used)	\$61,206
5083	Farm and garden machinery and equipment	\$59,987
1771	Concrete work	\$59,332
5048	Ophthalmic goods	\$58,136
1761	Roofing, siding and sheet metal work	\$57,291
5039	Construction materials not elsewhere classified	\$56,163

3823	Industrial instruments for measurement, display and control of process variables	\$54,226
1521	General contractors – single family homes	\$51,638
1751	Carpentry work	\$51,481
1711	Plumbing, heating and air conditioning	\$50,343