

**New Business Success List 4th Quarter 2022**

Current Policy Governing Class Desc	Product	Main Coverage State
COAL MINING-SURFACE & DRIVERS	Guarantee Cost	WV
HOTEL - ALL OTHER EMPLOYEES & S,D	Guarantee Cost	IL
SLAUGHTERHOUSE - WHOLESALE	Guarantee Cost	PA
STORAGE WAREHOUSE-FURNITURE & DRIVERS	Guarantee Cost	MD
RUBBER TIRE MFG	Guarantee Cost	NC
POTATO CHIP, POPCORN & SNACK CHIP MFG. NOC	Guarantee Cost	IN
DOOR AND WINDOW INSTALLATION - ALL TYPES - RESIDENTIAL AND COMMERCIAL	Guarantee Cost	IL
RETIREMENT LIVING CENTERS: HEALTH CARE EMPLOYEES	Guarantee Cost	NC
INSPECTION OF RISKS FOR INSURANCE OR VALUATION PURPOSES NOC	Guarantee Cost	IL
INSPECTION OF RISKS FOR INSURANCE OR VALUATION PURPOSES NOC	Guarantee Cost	MD
IRON OR STEEL MERCHANT & DRIVERS	Guarantee Cost	IL
FORGING	Guarantee Cost	PA
RETIREMENT LIVING CENTERS: HEALTH CARE EMPLOYEES	Guarantee Cost	IL
CARPENTRY- CONSTRUCTION OF RESIDENTIAL DWELLINGS NOT EXCEEDING THREE STORIES IN HEIGHT	\$50,000	IL
RETIREMENT LIVING CENTERS: HEALTH CARE EMPLOYEES	\$2,500	GA
ROOFING - ALL KINDS	Guarantee Cost	PA
AUTOMOBILE DEALER	Guarantee Cost	PA
POLICE OR FIREFIGHTERS - SALARIED	Guarantee Cost	PA
MANUFACTURED, MODULAR, OR PREFABRICATED HOME MANUFACTURING - SHOP WORK- ALL OPERATIONS & DRIVERS	\$2,500	GA
CONTRACTOR--PROJECT MANAGER, CONSTRUCTION EXECUTIVE, CONSTRUCTION MANAGER OR CONSTRUCTION SUPERINTENDENT	\$2,500	GA
PHYSICIAN & CLERICAL	Guarantee Cost	IL
GROUP HOMES-ALL EMPLOYEES & SALESPERSONS, DRIVERS	Guarantee Cost	IL
RUBBER GOODS MFG NOC	Guarantee Cost	TN
FERTILIZER MFG & DRIVERS	Guarantee Cost	NE
FARM MACHINERY DEALER-ALL OPERATIONS & DRIVERS	\$2,500	GA
BOILER INSTALLATION OR REPAIR-STEAM	Guarantee Cost	IL
MAIL, PARCEL OR PACKAGE DELIVERY AND COURIER OR MESSENGER SERVICE COMPANIES -- ALL EMPLOYEES & DRIVERS	Guarantee Cost	GA
CHARITABLE OR WELFARE ORGANIZATION-ALL OTHER EMPLOYEES & DRIVERS	Guarantee Cost	VA
HARDWARE MFG., N.O.C.	Guarantee Cost	PA
TREE PRUNING, SPRAYING, REPAIRING -- ALL OPERATIONS & DRIVERS	Guarantee Cost	GA
CARPENTRY - COMMERCIAL	Guarantee Cost	PA
JANITORIAL SERVICES BY CONTRACTORS - NO WINDOW CLEANING ABOVE GROUND LEVEL & DRIVERS	Guarantee Cost	VA

**NB Success Regional Standard  
Last 2 Quarters  
Policy Count and Premium by Industry Group**

