

2021 COMMERCIAL LINES – MIDDLE MARKET NEW BUSINESS SUCCESSES

SIC #	SIC description	Average policy amount
0723	Crop preparation services for market except cotton ginning	\$ 352,978
5251	Hardware stores	\$ 238,074
3273	Ready-mixed concrete	\$ 187,936
5048	Ophthalmic goods	\$ 175,957
5181	Beer and ale	\$ 170,438
5082	Construction and mining (except petroleum) machinery and equipment	\$ 165,685
5012	Automobiles and other motor vehicles	\$ 160,096
7623	Refrigeration and air-conditioning service and repair shops	\$ 159,284
8641	Civic, social and fraternal associations	\$ 157,931
5148	Fresh fruits and vegetables	\$ 155,284
5571	Motorcycle dealers	\$ 152,166
5093	Scrap and waste materials	\$ 149,002
2391	Curtains and draperies	\$ 148,334
0181	Ornamental floriculture and nursery products	\$ 140,743
0782	Lawn and garden services	\$ 135,964
1711	Plumbing, heating and air conditioning	\$ 133,369
5521	Motor vehicle dealers (used only)	\$ 121,052
1761	Roofing, siding and sheet metal work	\$ 120,513
2671	Packaging paper and plastics film, coated and laminated	\$ 120,445
5531	Auto and home supply stores	\$ 119,612
1611	Highway and street construction, except elevated highways	\$ 114,425
7353	Heavy construction equipment rental and leasing	\$ 113,245
1799	Special trade contractors, not elsewhere classified	\$ 112,536
1629	Heavy construction, not elsewhere classified	\$ 110,972
1794	Excavation work	\$ 110,304
1731	Electrical work	\$ 107,452
6531	Real estate agents and managers	\$ 107,420
1521	General contractors - single family homes	\$ 105,671
3999	Manufacturing industries, not elsewhere classified	\$ 104,323
3317	Steel pipe and tubes	\$ 104,137
2951	Asphalt paving mixtures and blocks	\$ 102,403
2092	Prepared fresh or frozen fish or seafood	\$ 102,372
2452	Prefabricated wood buildings and components	\$ 97,232
5511	Motor vehicle dealers (new and used)	\$ 96,276
5072	Hardware	\$ 95,764

3451	Screw machine products	\$ 93,098
5083	Farm and garden machinery and equipment	\$ 87,158
1771	Concrete work	\$ 84,291
3499	Fabricated metal products, not elsewhere classified	\$ 83,487
0781	Landscape counseling and planning	\$ 82,943
7999	Amusement and recreation services, not elsewhere classified	\$ 82,935
3089	Plastics products, not elsewhere classified	\$ 82,594
5074	Plumbing and heating equipment and supplies (Hydronics)	\$ 82,484
3069	Fabricated rubber products, not elsewhere classified	\$ 80,395
1541	General contractors - industrial buildings and warehouses	\$ 79,872
2099	Food preparations, not elsewhere classified	\$ 79,096
8711	Engineering services	\$ 78,873
5541	Gasoline service stations	\$ 78,170
3743	Railroad equipment	\$ 77,641
3363	Aluminum die-castings	\$ 77,584
3442	Metal doors, sash, frames, molding and trim manufacturing	\$ 76,189
7299	Miscellaneous personal services, not elsewhere classified	\$ 74,541
5812	Eating places	\$ 73,427
2611	Pulp mills	\$ 72,560
2821	Plastics materials, synthetic resins and non-vulcanizable elastomers	\$ 72,046
5193	Flowers, nursery stock and florists' supplies	\$ 70,662
2499	Wood products, not elsewhere classified	\$ 69,601
5084	Industrial machinery and equipment	\$ 69,593
5021	Furniture	\$ 69,364
5411	Grocery stores	\$ 68,691
6519	Lessors of real property, not elsewhere classified	\$ 67,860
1721	Painting and paper hanging	\$ 67,789
7261	Funeral service and crematories	\$ 67,789
1623	Water, sewer, pipeline and communications and power line construction	\$ 67,789
1793	Glass and glazing work	\$ 67,245
3341	Secondary smelting and refining of nonferrous metals	\$ 67,208
6512	Operators of nonresidential buildings	\$ 64,479
2269	Finishers of textiles, not elsewhere classified	\$ 64,448
5032	Brick, stone and related construction materials	\$ 63,593
5031	Lumber, plywood, millwork and wood panels	\$ 62,817
4952	Sewerage systems	\$ 62,096
5211	Lumber and other building materials dealers	\$ 60,928



I N S U R A N C E

0783	Ornamental shrub and tree services	\$ 60,194
1542	General contractors - non-residential buildings other than industrial buildings and warehouses	\$ 58,364
8412	Museums and art galleries	\$ 57,004
1751	Carpentry work	\$ 56,337
7532	Top, body and upholstery repair shops and paint shops	\$ 56,085
7359	Equipment rental and leasing, not elsewhere classified	\$ 55,843
7349	Building cleaning and maintenance services, not elsewhere classified	\$ 55,724
3275	Gypsum products	\$ 55,629
3714	Motor vehicle parts and accessories	\$ 54,684
4212	Local trucking without storage	\$ 53,869
7538	General automotive repair shops	\$ 52,069
7549	Automotive services, except repair and carwashes	\$ 51,342
5561	Recreation vehicle dealers	\$ 50,374